CASE STUDY

TA Triumph-Adler
The Document Business
A KYOCERA GROUP COMPANY

LEGAL FIRM INCREASES EFFICIENCY WITH A FULLY INTEGRATED TA TRIUMPH-ADLER PRINT MANAGEMENT SOLUTION

The Facilities Manager of a well-established law firm based in the North West of England approached TA Triumph-Adler as they had a need for a simple pull printing solution that would offer added security.

After further discussions, it became apparent that it wasn't just a simple pull printing solution that they required; they also needed a secure scanning facility that would manage a centrally controlled user address book. They also had a requirement to accurately account for and charge for document output, quickly and easily.

"Having met with members of the TA Triumph-Adler Solutions Team, we realised that our needs were a lot more complex that we had initially anticipated. We needed to have access to reports that would show total transparency of our entire print output,"

The firm liked how the team explained how each of their objectives could be met. They were particularly impressed with the introduction of the TA Triumph-Adler Solutions Architect into the initial scoping meeting to explain how each solution could overcome their pain points, as well as his continued involvement in the project all the way to implementation and beyond.

The team offered a proposal based on the **TA Triumph-Adler LegalPack**, which provides solutions for billing and cost control, rules-based printing, document and data security and forms management, all with a focus on delivering a professional print output strategy for solicitors, barristers, magistrates and law courts.

Scanning and archiving from physical to electronic documentation is important and data security was, and still is a major concern. The successful proposal focused on not only pull printing but a fully integrated scanning facility.

"We were impressed by how quickly and with little disruption the installation took place. The implementation of cost centre code allocation, based on both user profiles and predefined job codes, was quick and simple, enabling monthly reporting and cost allocation at the touch of button. We wouldn't hesitate to recommend TA Triumph-Adler to like-minded firms,"

Rather than having a simple scanning process of address books maintained individually on each device, the secure scanning facility now manages a centrally controlled user address book across the entire network – allowing for easy administration of users. Implementation of group policies for function control such as the prevention of colour output is also possible.

The firm now has an efficient, easy to use and maintain, **fully integrated solution** – fully supported by TA Triumph-Adler – which not only provided the initial pull printing functionality but answered issues they were not immediately aware of and provided a significant cost reduction for their entire print output.

The team at TA Triumph-Adler has not only secured the hardware lease but ensured a longer term, stronger relationship with the firm, through our attitude to not only solving the problem we were presented with but looking at the output environment as a whole.